

**Code No: 763AN****JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY HYDERABAD****MBA III Semester Examinations, March/April - 2023****MANAGEMENT OF INDUSTRIAL RELATIONS****Time: 3 Hours****Max.Marks:75**

- Note:** i) Question paper consists of Part A, Part B.  
ii) Part A is compulsory, which carries 25 marks. In Part A, Answer all questions.  
iii) In Part B, Answer any one question from each unit. Each question carries 10 marks and may have a, b as sub questions.

**PART - A****(25 Marks)**

- 1.a) Brief on management of trade unions in India. [5]  
b) Write need for Social Security in public sector. [5]  
c) Define social dialogue. [5]  
d) Distinguish Wage and Salary as per labour legislation in India. [5]  
e) Discuss the advantages of Arbitration. [5]

**PART - B****(50 Marks)**

- 2.a) What do you understand by Industrial Relations? What are the various approaches to Industrial Relations?  
b) Brief on legal framework related to trade union recognition. [5+5]  
**OR**  
3.a) Define 'Trade Union'. Outline the various objectives of Trade Unions.  
b) Brief on economy and the labour force in India. [5+5]
4. What is Collective Bargaining? Explain about the legal framework of Collective Bargaining. [10]  
**OR**  
5.a) What is meant by Negotiation? Outline the skills required for Negotiation.  
b) Discuss the levels of bargaining and agreements. [5+5]
- 6.a) Evaluate critically the role of Government in Industrial Relations.  
b) Explain the techniques for strengthening tripartite. [5+5]  
**OR**  
7.a) What are the different types and levels of Tripartism?  
b) Discuss the reform process in Indian industries. [5+5]
8. Outline the chief provisions of Workmen's Compensation Act, 1923. [10]  
**OR**  
9.a) What is meant by Bonus? What are the objectives of The Payment of Bonus Act, 1965?  
b) Discuss the national wage policy in brief. [5+5]

10. Explain the nature and scope of Industrial Disputes. [10]

**OR**

11.a) What do you understand by Grievance? Explain about grievance handling machinery.

b) Explain role of quality of work life in managing good industrial relations. [5+5]

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